



August 11, 2004

37  
YEARS

600+  
GYMS

2,500,000  
MEMBERS

ONE  
GREAT NAME

Ms. Cathi Lamberti  
CEO  
Sportwall International, Inc.  
5045 Sixth Street  
Carpinteria, CA 93013

Dear Cathi:

SmartBall and ScoobieBall have been fantastic additions to our Kids Zone. Since installing your system, we have been as busy as ever. Not only are we drawing large crowds, but we are also able to manage a large number of kids with the activities. The parents have been excited about the addition and the kids love it. We have as many as thirty kids occupying that area at a time. ScoobieBall is great because toddlers can enjoy it as well.

Most of the kids are leaving exhausted, which the parents love. They much prefer having their kids involved in physical activities instead of sitting and watching television or playing video games. In our environment, there are times that we can coordinate activities with the kids and run games, but the system is also very self sufficient in the sense that the kids do not need our direction to enjoy themselves.

Once we get the kids started on a game, we can take care of the needs of the other children. The children's demands keep us moving around the room. The real benefit is that it occupies a large number of children, but the expense of additional staffing is not required to run it.

Your willingness and availability to train our staff, in organizing games and activities for the kids, is greatly appreciated. I would also like to thank you for your prompt response to our questions. Your staff has been very helpful.

Sincerely,

A handwritten signature in cursive script, appearing to read "Terri R. Shaffer".

Terri R. Shaffer  
Kids Zone Director  
Gold's Gym, Lake Ridge & Lorton, Virginia

7700 Gunston Plaza  
Lorton, VA 22079  
phone 703-339-6339 fax 703-339-6239

[www.goldsgym.com/lorton](http://www.goldsgym.com/lorton)

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